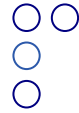


Adaptic Success Story



"I wish all companies I deal with would be this helpful. The Adaptic's PineApp solution eliminated spam for us. Highly recommended for anyone looking at Anti-Spam solutions."

Trafford Hirdle – Network Administrator – Objective Corporation

IN A BRIEF

The Customer:

Global ECM
Research &
Development
Vendor ASX listed.

The Challenge:

Finding a solution
that can be
deployed with no
interruptions to a
global business.

The Solution:

Units deployed
and prevented
spam and viruses
from day one.
Zero interruptions.

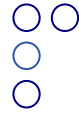
Objective Corporation (ASX: OCL) is a world leader in the fast growing Enterprise Content Management sector of the software industry. Objective has 14 offices in Asia Pacific, Europe and the US and with close to 40 million in revenues in 2006 is considered an ECM leader. Objective has been featured on the BRW Fast 100 and the Deloitte's Technology Fast 50'.

With a large organization such as us, with multiple offices all around the globe information flow is critical to our every day operations of the business. We cannot afford downtime and interruptions to business says Trafford Hirdle Objective Corporation's network administrator.

As such we were very impressed with how easy it was to setup and run PineApp. With less than one hour the appliance was running and blocking spam without any downtime whatsoever. If we needed anything to be investigated Adaptic along with PineApp offer excellent remote support and are able to connect to the appliance remotely, help identify and resolve the issue quickly and promptly.

Adaptic
Business Your Way

Adaptic Success Story



They also continuously monitor the appliance and locate problems before they impact business which is of very high value to us. Just last year they identified an appliance that's coming to end of life and promptly brought us a new device. Our users didn't even know the unit was replaced. When our license expired they were very responsive and helpful. I contacted them to get a new license installed only to find out it has already been done and installed on my infrastructure remotely with no hassle on my end.

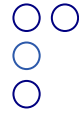
I would highly recommend Adaptic's PineApp offering to all companies short-listing or buying Anti-Spam email protection. I wish all companies I deal with would be this helpful concludes Mr. Hirdle.

This once more shows how easy it is to use and implement PineApp in customer environments. Says Dory Zidon – Adaptic's Alliance manager. Objective are a prime example of a large organization that is highly dependent on it's email and Adaptic's PineApp offering comes to address the needs of those organizations. We are proud to provide Objective Corporation with best of breed solutions.

SOLUTION HIGHLIGHTS

- **Quick 1 hour setup and all email spam and viruses were eliminated**
- **Zero interruption to business; eliminate spam while continuing business as usual.**
- **Proactive monitoring of appliances help locate potential issues and prevent interruptions or outages.**
- **Email spam filter based on 11 different spam detection engines (including IP Reputation technology) delivers a detection ratio of more than 98% and less than 0.01% false positives.**
- **No "per user" pricing allows for flexibility**

Adaptic Success Story



ABOUT ADAPTIC

Adaptic is a technology & sales vendor representation / distribution business. Adaptic executes sales and helps maximize revenues from Australia & New Zealand. Adaptic provides local representation, business development, channel partner sourcing, project selling, pre-sales, professional services and aggressive full-cycle sales services.

Adaptic has created an impressive customer base with customers such as EDS, Commonwealth Bank, St George Bank, Macquarie Bank, Objective Corporation (ASX:OCL), Datacraft (NZ), Polartech (ASX:PLT), Oilsearch New Zealand Ministry of Foreign Affairs, NSW Fire Brigades and others. Adaptic also has worked with leading vendors such as Radview, Shunra, Storewiz, PineApp and more.

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